



*For lighting that's vibrant...
pulsating...sensational*

—Read TCP's Story



we know light.™

At TCP® our Customers are our Life

As far as we're concerned it's really all about you

Whether you're a large or small company, a retailer or restaurateur, hotelier or hospitalist, or a homeowner building your dream house, you know that the correct lighting is critical. It can elevate your mood, sell your product, lower your energy costs and ultimately, save you money.

We offer complete
**COMMERCIAL
LIGHTING
SOLUTIONS** for:



OFFICES



HOSPITALITY



**NEW HOME
CONSTRUCTION**



HEALTHCARE



**OUTDOOR
LIGHTING**



RETAIL



RESTAURANTS



SCHOOLS



WAREHOUSES



LOOK to US for your needs regarding:



DESIGNING and PROTOTYPING



LED LUMINAIRES



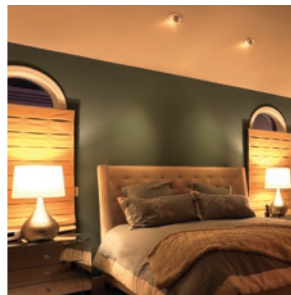
LED LAMPS



We also offer **RESIDENTIAL LIGHTING SOLUTIONS** for your:



BATHROOMS



BEDROOMS



KITCHENS



LIVING AREAS



OUTDOOR LIVING



Who We Are

TCP is a global leader in the lighting industry

TCP was founded in 1993. Since the beginning, we've sold more than one billion energy-efficient lighting products.

Our Mission: *"To provide a comprehensive line of quality lighting solutions that enable the success of our customers and employees."* TCP is a manufacturer and distributor of energy-efficient lighting technologies. TCP's extensive product offerings include LED and CFL lamps and fixtures and other lighting products. TCP is a proud ENERGY STAR® partner of the U.S. Environmental Protection Agency.

And we continue to grow. Our LED Lamp portfolio is constantly expanding and we offer a comprehensive line of LED Luminaire solutions.



WHAT WE DO —

We are dedicated to offering energy-efficient lighting products using cutting-edge technology and industry-leading innovation. TCP continues to invest in the future through integrated technology and manufacturing.

We've won top product and multiple supplier awards and have a global footprint with eight offices around the world and seven TCP-owned manufacturing facilities and U.S. assembly of LED lamps and fixtures.

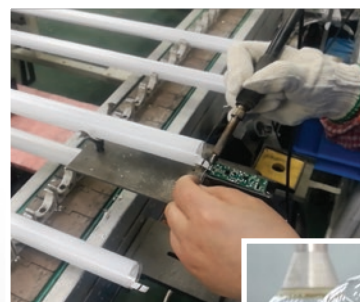
It all happens with quick speed to market.

TCP controls every aspect from design and development to manufacturing and distribution worldwide.

That's why we're a world leader in our business.

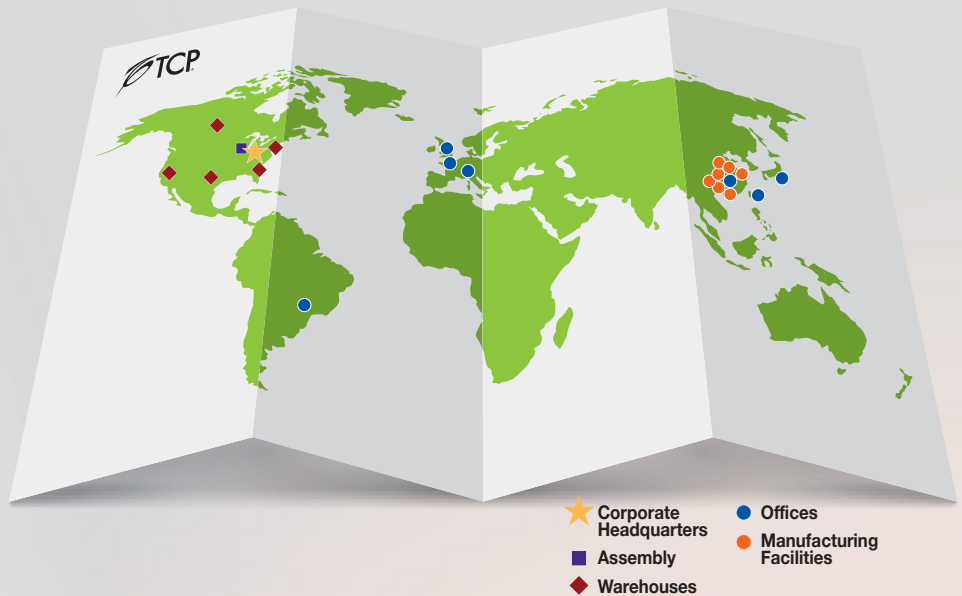
When you think lighting, think TCP.

we know light.™



WHERE WE DO IT —

TCP's North American headquarters is located in Aurora, Ohio, where our products are developed. They are then manufactured in China and transported internationally. We have eight offices around the world, seven TCP-owned manufacturing facilities in China, a U.S. assembly for LED lamps and fixtures and five warehouses in North America.



WHY WE DO IT —

Each of our customers have unique needs and we're here to devise the perfect lighting solution.

We listen to our customers and understand what they want.

When you think lighting—think TCP.

we know light.™





THE MAN BEHIND THE COMPANY

Chief Executive Officer: Ellis Yan



Born in Shanghai, Ellis Yan spent the early years of his life living through the cultural revolution in China. He came to the U.S. to study in 1979, following in the footsteps of some members of his mothers' family who had emigrated about 30 years earlier. He met his wife in college and became an American citizen in the mid-1980's.

In 1989 after completing his undergraduate degree in Accounting at Cleveland State University, he began developing, manufacturing and assembling lighting products in China with his brother, Solomon Yan.

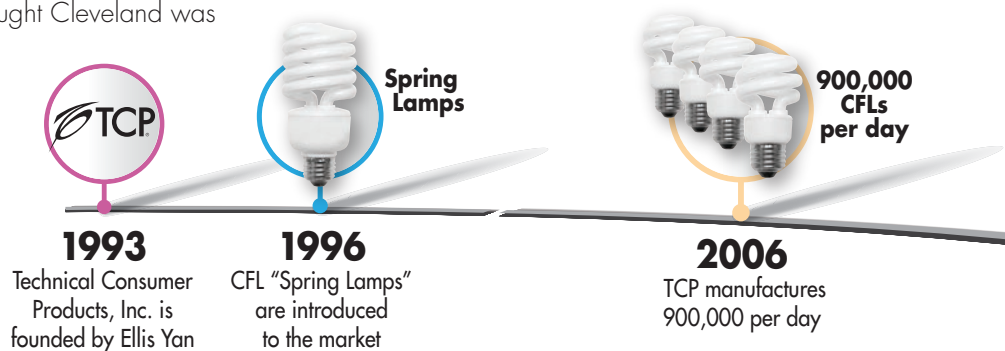
TCP was formed in 1993, and he became its President and Chief Executive Officer. He thought Cleveland was

the perfect place to headquarter the company. *"There were lots of opportunities here because of G.E.,"* he said.

The company was born out of the idea that the quality of lights equals the quality of life. TCP has become a global leader in the lighting industry under his leadership. Through the boom of Compact Fluorescent Lamps (CFL's)—the company was at one point producing more than 900,000 per day and ultimately has sold more than 3.5 billion energy-efficient lamps—TCP began the transition to LED lighting in 2009.

"The business is currently about 50/50 commercial and residentially focused," Mr. Yan said.

Success in the lighting industry continues to be a daily battle. *"It's all about who comes out with the best lighting,"* he says.



Moving Forward
with 

Success in the lighting industry continues to be a daily battle, says TCP CEO Ellis Yan.

"It's all about who comes out with the BEST LIGHTING."

we know light.™



Still, he believes the future is bright and agrees that TCP must continue to educate consumers about the LED products they purchase to eliminate any misconceptions.

Mr. Yan is the recipient of an Honorary Doctor of Business Administration degree, also from his alma mater, Cleveland State University.

Many consider Mr. Yan an icon in the lighting industry today.

TCP and the FUTURE

You'll pardon the pun, but TCP's future is bright.

We continue to invest heavily in new product technology and TCP owned infrastructure to support the constantly growing demand for our lighting.

RETURN on INVESTMENT

TCP provides significant return on investment with Utility Reimbursement Incentives and helping you to manage the rebate process. All our energy-efficient products are designed to help our customers save money.

COMPLETE CUSTOMER SATISFACTION with PERSONAL ATTENTION, SUPPORT and SERVICE

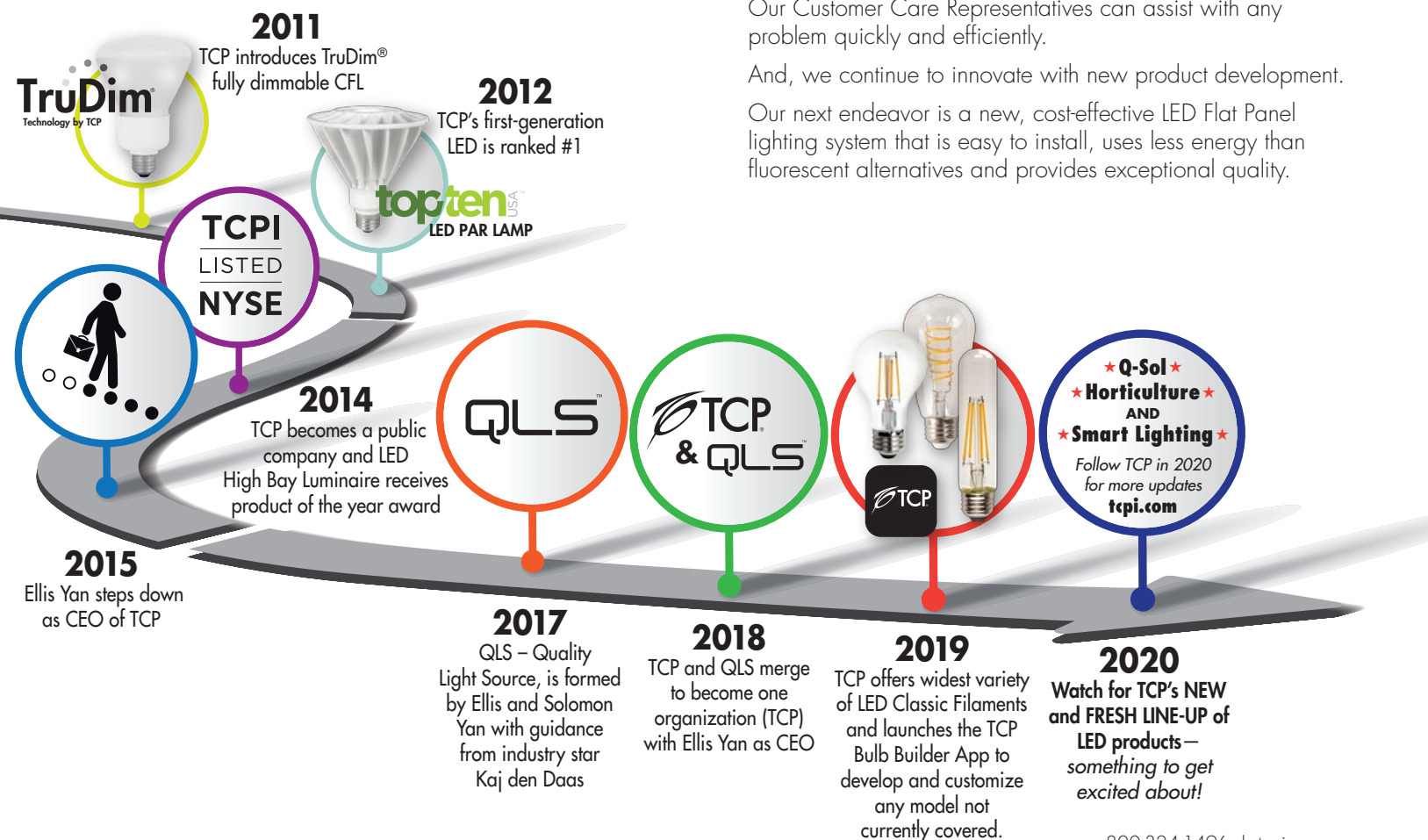
We strive to satisfy the needs of our customers continuously.

We make certain that all our customers have the right light to fix any application to meet their needs. We have the latest computerized inventory control and material tracking tools to ensure precise delivery performance.

Our Customer Care Representatives can assist with any problem quickly and efficiently.

And, we continue to innovate with new product development.

Our next endeavor is a new, cost-effective LED Flat Panel lighting system that is easy to install, uses less energy than fluorescent alternatives and provides exceptional quality.





we know light.™



For more information on the quality and care that TCP® can deliver, call us at
800.324.1496 or visit tcpi.com

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